

## **Treasure's Report—2022 Annual General Meeting**

1. In 2021 the MHJA ran a series of low-key and low-cost shows in response to the pandemic. as a result the MHJA remains in good financial position. Indeed, we show a profit of approximately 13,000.00 in the 2021 (subject to final adjustments).
2. In 2022, the MHJA hopes to return to a more normal show schedule which will include running more high-cost shows. In addition the club intends to make significant investments in equipment upgrades to both jumps and sound equipment. As a result we are budgeting for a loss in 2022 (as we did in 2021) of approximately \$26,000.00 much of which will be directed to new equipment.

Hugh Crawley

Treasurer

Attachments: 2022 Budget; 2021 profit-loss and balance sheet.

## Manitoba Hunter Jumper Association

### Profit & Loss

January through December 2021

	Jan - Dec 21
<b>Income</b>	
4020 · Grants	410.40
4040 · Equipment Sales (Used)	500.00
4050 · Volunteer Fee Income	4,826.44
4060 · Membership Dues	11,012.13
4100 · Fund Raisers	
4160 · Sponsorship Income	14,250.00
4100 · Fund Raisers - Other	326.82
<b>Total 4100 · Fund Raisers</b>	<b>14,576.82</b>
4300 · Show Income	
4400 · Fee Income	
4402 · Entry Fees	62,448.72
<b>Total 4400 · Fee Income</b>	<b>62,448.72</b>
<b>Total 4300 · Show Income</b>	<b>62,448.72</b>
<b>Total Income</b>	<b>93,774.51</b>
<b>Gross Profit</b>	<b>93,774.51</b>
<b>Expense</b>	
5010 · Banking Expenses	
5011 · Bank Service Charges (CIBC)	46.75
5014 · CC - Account Fees & Charges	508.93
<b>Total 5010 · Banking Expenses</b>	<b>555.68</b>
5300 · Show Expenses	
5302 · Affiliation - EC, MHC, Pan Am	
5303 · Competition, Permit Fees	114.00
5307 · MHC Affiliation	225.00
<b>Total 5302 · Affiliation - EC, MHC, Pan Am</b>	<b>339.00</b>
5310 · Course Building	6,860.00
5320 · Facility	
5321 · Base Rental	37,752.88
5330 · Stall Expenses	
5335 · Shavings - Bagged	2,822.40
5337 · Stall Cleaning	1,078.00
<b>Total 5330 · Stall Expenses</b>	<b>3,900.40</b>
<b>Total 5320 · Facility</b>	<b>41,653.28</b>
5360 · Medical & Ambulance Services	3,297.00
5380 · Office - Show Expenses	
5382 · Show Software Rental	641.77
5380 · Office - Show Expenses - Other	325.98
<b>Total 5380 · Office - Show Expenses</b>	<b>967.75</b>
5400 · Officials	
5405 · Designers	
5407 · Fees	2,982.92
<b>Total 5405 · Designers</b>	<b>2,982.92</b>
5415 · Judges	
5417 · Fees	4,579.50
5418 · Meals	61.50
<b>Total 5415 · Judges</b>	<b>4,641.00</b>
5425 · Stewards	1,826.50
<b>Total 5400 · Officials</b>	<b>9,450.42</b>
5430 · Presentations & Prizes	
5432 · Coolers/Embroidery/Prizes	493.30
<b>Total 5430 · Presentations &amp; Prizes</b>	<b>493.30</b>

**Manitoba Hunter Jumper Association**  
**Profit & Loss**  
 January through December 2021

	Jan - Dec 21
5440 · Rental of Equipment	
5443 · Portable Toilets	3,447.00
<b>Total 5440 · Rental of Equipment</b>	<b>3,447.00</b>
5460 · Show Positions	
5462 · Gates	2,154.50
5463 · Secretary	2,153.00
<b>Total 5460 · Show Positions</b>	<b>4,307.50</b>
5510 · Food Booth	
5511 · Booth Operation (Food)	425.87
5510 · Food Booth - Other	150.56
<b>Total 5510 · Food Booth</b>	<b>576.43</b>
5550 · Show Entertainment	
5556 · MHJA Sponsored Show Activity	920.00
<b>Total 5550 · Show Entertainment</b>	<b>920.00</b>
<b>Total 5300 · Show Expenses</b>	<b>72,311.68</b>
5600 · Events	
5610 · Awards Night	
5615 · Banquet Expenses	250.00
<b>Total 5610 · Awards Night</b>	<b>250.00</b>
<b>Total 5600 · Events</b>	<b>250.00</b>
6000 · Equipment Purchases	
6020 · Jumps	864.90
6030 · Jumps Decorations	306.76
<b>Total 6000 · Equipment Purchases</b>	<b>1,171.66</b>
6200 · Office Expenses	824.55
7000 · Insurance	
Club Insurance	404.50
7010 · Directors/Officers Insurance	642.00
7020 · Equipment Insurance	2,894.00
<b>Total 7000 · Insurance</b>	<b>3,940.50</b>
8000 · Marketing & Promotion General	
8007 · Sponsor Recognition	851.02
8040 · Web Hosting	393.00
<b>Total 8000 · Marketing &amp; Promotion General</b>	<b>1,244.02</b>
<b>Total Expense</b>	<b>80,298.09</b>
<b>Net Income</b>	<b>13,476.42</b>

## Manitoba Hunter Jumper Association

# Balance Sheet

As of 31 December 2021

	31 Dec 21
<b>ASSETS</b>	
Current Assets	
Chequing/Savings	
1000 · Banking	
1050 · Noventis Credit Union	72,233.36
1055 · Noventis Savings	102.38
1111 · Shares Starbuck Credit Union	5.00
Total 1000 · Banking	72,340.74
Total Chequing/Savings	72,340.74
Total Current Assets	72,340.74
Fixed Assets	
1400 · Fixed Assets	
1410 · Show Equipment	
1411 · Hunter Equipment	9,718.46
1412 · Jumper Equipment	2,592.25
1413 · Portable Stalls	19,024.75
1414 · Sound Equipment	5,145.64
1416 · Timing Equipment	4,020.78
1418 · Walkie Talkies	1,091.86
1410 · Show Equipment - Other	8,377.70
Total 1410 · Show Equipment	49,971.44
1440 · Office Equipment	
1442 · Computers	3,355.19
1444 · Printers & Copiers	311.64
1446 · Software	262.06
Total 1440 · Office Equipment	3,928.89
Total 1400 · Fixed Assets	53,900.33
Total Fixed Assets	53,900.33
<b>TOTAL ASSETS</b>	<b>126,241.07</b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
3000 · Opening Bal Equity	7,598.38
3100 · Retained Earnings	105,166.27
Net Income	13,476.42
Total Equity	126,241.07
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>126,241.07</b>

## 2022 MHJA Budget

	Budget 2022
<b>Expense</b>	
Clinic Expense	
Bank/credit fees	1,300.00
scholarship pan amm	200.00
Volunteer supplies	200.00
Membership	100.00
Corporate return	250.00
equipment	15,000.00
office supplies	500.00
equipment movement	850.00
decorations	1,500.00
sponsorship brochure	1,000.00
Communications	300.00
insurance	5,100.00
athlete development	1,500.00
trailer maintenance	500.00
visa annual fee	170.00
prize money	13,000.00
horse show prizes	8,500.00
Horse show Expense	165,000.00
Ribbons	7,000.00
Awards night prizes	4,000.00
Photo Background	1,000.00
Awards banquet	7,000.00
toilets	4,200.00
show entertainment	6,000.00
sponsor recognition	5,000.00
<b>Total Expense</b>	<b>249,170.00</b>
<b>Income</b>	
Horse show income	175,000.00
Membership	8,000.00
Sponsorship	30,000.00
Silent Auction	2,500.00
Clinic Income	
Awards night income	6,600.00
Grant money	1,000.00
<b>Total Income</b>	<b>223,100.00</b>

**Total:**

**-26,070.00**